

RJ POWER GROUP

The High Voltage Network Provider

POWER WORLD

NEW BRAND AND WEBSITE

As RJ Power Group embarks on a new chapter

See page 4

COMPANY UPDATE

Contract wins for RJ Power Group's Rail division

See page 6

PROJECT SUCCESSES

The Networks division goes from strength to strength

See page 10



Welcome to Power World, the inaugural edition of our newsletter.

The last few months have been among the busiest and most exciting in RJ Power's history. During this time, we have restructured the company and changed our name, adding 'Group' to reflect our more comprehensive industry offering, as well as launching our new brand and website.

With two decades of providing engineering solutions in the power sector, our company now boasts two divisions: our existing dedicated Rail contracting division covering HV Electrification works, DC Traction Power and Maintenance – alongside a new complementary Power Networks contracting division covering Power Distribution works from 400v to 33kV within the private networks utilities industry.

All of this experience and expertise has enabled us to complete a number of major industry projects over the last few months – some of which are detailed in this newsletter. Our innovative approach adds real value to clients, and this was recognised in a high-profile feature in Rail Engineer's April edition.

Within the last few weeks, we were audited on our quality management processes and I am delighted to say that we will receive our ISO 9001 accreditation very shortly. This is a certified quality management system (QMS) for organisations who want to prove their ability to consistently provide products and services that meet the needs of their customers and other relevant stakeholders.

Within this issue of Power World, you will also read about our commitment to Corporate Social Responsibility, with our donations to local schools.

All in all, it's been a terrific 2016 so far and we look forward to building on this momentum going forward. Thank you for your interest in RJ Power Group Ltd. I look forward to bringing you more news and developments in our second edition.

Glenn

Glenn Rowatt,
Managing Director



OUR NEW BRAND AND WEBSITE HELP TO DRIVE SUCCESS IN 2016

Our restructure and subsequent change of name to RJ Power Group Ltd. (from RJ Power Ltd), has given way to a period of great activity and vibrancy within the company – and our new brand captures the essence of our complete offering.

As always, we take great pride in providing outstanding quality to our clients – nothing has changed in that respect. But we hope you agree, our new logo, website and all company materials lead the way in taking us towards a brighter future.

The business clarity and consistency provided by the re-brand, has enabled our newly formed Power Networks division to develop quickly and this approach is already reaping reward. 'Networks' has already secured a number of power frameworks for the maintenance of HV and LV Distribution equipment, on behalf of a number of end users and facilities managers and also has a number of other projects in the pipeline.

Planning ahead, both the Networks and Rail divisions are also building for the future and are not only recruiting new team members, but also preparing to expand their premises with a further location in the South East.

Our new website, will keep all interested parties up to date with developments in the company as we continue to grow, with news and careers sections and a dedicated social media feed. This newsletter – the first in a series of updates – will also bring you all the latest news and views from within RJ Power Group.

RJ POWER RAIL



COMPANY UPDATE

The Rail division has had some notable success recently, building upon a number of long term collaborations.

We are delighted to have recruited some rail industry heavyweights in the business to support our current and future rail plans. We have been awarded and completed contracts with UKPNS on the GWEP and Thameslink projects for HV terminations, jointing and commissioning.

We have also completed works within our ETE department and have ongoing works with Keltbray Rail and Walker Construction.

Additionally, we have been performing HV Maintenance and providing technical engineering support to GTR Railway Depots (formerly Southern Trains).

Following up on our recent success with Volker Fitzpatrick, we have secured a significant contract for signalling and power supplies (Stages 3-7) at Ilford Depot. This forms part of the Crossrail project, one of the largest in Europe.

We continue to supply specialist engineering support to the Thameslink Project from London Bridge through to the Home Counties and are a preferred contractor of choice for DC cabling for S&C renewals. We are also enjoying continued success with BCM and are currently successfully delivering Wessex LV and DC renewals as part of their HV Feeder Renewal Framework.



FUTURE DEVELOPMENTS

Our mission is to be the partner of choice for power engineering delivery in the rail industry.

We hope to build upon our contract successes to date and with the strength of our in-house capabilities, aim to deliver truly integrated power solutions.

As a result of this, we are currently highlighting National Electrical Framework opportunities and are looking to develop a Southern Framework work bank.

We will be working closely with our partners within the MAFA Frameworks to focus on opportunities with them.

Additional focus is placed on continuing to develop the large volume of work from Network Rail's Wessex, Sussex and Kent Network Rail delivery teams.

We are proud to be one of the fastest growing electrification specialists within the Southern region and provide continued support to our clients for HV isolations and maintenance procedures and are continually developing our skilled in-house engineering team.

RJ POWER NETWORKS



COMPANY UPDATE

It has been an exciting and busy first few months for the Networks division. We have already tendered for opportunities worth in excess of £4m and have had early success in securing a total value of £750k to date.

Our biggest success to date, is the University College London (UCL), Bloomsbury Campus, where we have won the first stage of a major network improvement.

Works commenced on 3rd May, involving a permanent and temporary cable diversion on the existing HV ring, as part of a wider refurbishment scheme at the University. The job involves the installation of 1500 metres of HV cable in ducts and tunnels and must be completed by the first week of June. Although the programme will be challenging, our success will ensure we are the preferred contractor for all of the UCL estates.

The University has accepted RJ Power Group's safe system of work and our own SAP is issuing all permits, limitations and sanctions.

Dean Hunter (Project Manager) and David Pearce (SAP) have joined us and are managing these works, in terms of project performance and electrical management respectively.

Networks has continued to build its client base and is now the preferred contractor for Servest, BAM, Skanska, Platinum, Cofely, BP, Westway Services and Power Hire.

FUTURE DEVELOPMENTS

Our aim is to maintain sustainable growth with the RJ Power Group brand, targeting areas of known stability within the facilities management and HV end user markets.

Our prime target area is London and the South-East; however, there are plans to extend our operations beyond the confines of London and look towards the North as a potential area for growth. We are soon due to move into an office at Polhill Business Centre, just off Junction 4 of the M25.

We are looking to grow our business positively and to do so we need to up-skill staff from both the rail and power networks side of the business. We will be working closely with the Rail Division over the coming months, to cross pollinate our resource and provide our workforce with new opportunities.

It is being able to connect and combine across the business which is essential for innovation and is a key part of the creative-thinking behind our expansion into allied power markets.



Networks division awarded five-year HV and LV distribution framework to help keep the UK's largest greenhouse running

Reliability is one of our core values – it's the reason our Networks division was recently awarded a five-year framework contract to provide maintenance, installation and emergency response for the entire HV and LV Distribution systems at Thanet Earth, the UK's largest, most high-tech greenhouse complex. Producing over 30% of the UK's salad ingredients each year, the smooth running of the complex is vital to their successful business.

One of RJ Power Group's teams was recently called to Thanet Earth to investigate a malfunctioning circuit breaker. The emergency response team arrived within two hours to commence the investigation, soon finding a fault in the equipment to be the cause of these issues.

This is typical of our commitment to fast and efficient service and the team quickly located a replacement circuit breaker, whilst the existing one was being dismantled, allowing

the new circuit breaker to be installed as soon as the site was ready.

Only 14 hours after receiving the call, the team had the new circuit breaker installed, tested and commissioned into service. This achievement was noted by the client, whose previous suppliers would take four days to complete similar works and at double the cost.



Another successful HV project

We have successfully commissioned the HV Feeder installation works, running between Plumstead and Charlton substations, on behalf of Principal Contractor BCM Construction.

Having successfully completed Phase 1 of the Power Supply Upgrade project for BCM Construction Ltd, we were awarded Phase 2. This involved the installation, testing and commissioning of new high voltage (HV) Feeder supplies.

The works formed part of a huge Network Rail initiative to renew much of the life-expired electrical assets serving the network. We provided a risk-assessed solution to fully install, test and commission the HV requirements of the project.

Successfully overcoming a number of challenges throughout the project, our works delivery team received recognition from Network Rail, who praised the team's pro-active approach. They also commented on the high quality of the work and noted the exemplary safety behaviour of the team.

Glenn Rowatt, Managing Director of RJ Power Group, commented: "This phase of the project has been very challenging and we have managed to achieve great success. I think the lasting legacy for RJ Power Group is our willingness to work with others to find a solution."

"We have worked with BCM Construction. before and this facilitated a truly collaborative approach from the outset, demonstrating a willingness to go the extra mile in order to reach the highest possible standard of work."

RJ POWER GROUP WELCOMES NEW STAFF

**Owen Marsh,
Operations Manager**



Owen is a driven, enthusiastic and competent leader with a proven strong project management background for delivery of global and domestic engineering projects across the aerospace, petrochemical and rail sectors – including SCADA systems.

He works on concurrent projects, delivering works across their full lifecycle – on time and in budget, to a high standard and striving to exceed stakeholder expectations.

His skills include competence in Microsoft Office applications (Excel, Word and Powerpoint). He also has experience of Primavera scheduling and reporting tools and EVMS.

Owen’s professional development goal is to grow within his Operational Management role, grasping opportunities for strategic input into how to help develop and grow the organisation.

Mike has enjoyed a long and varied career in the rail industry, starting as an electrician in 1996 installing SCADA systems. Since then he has started his own business (alongside RJ Power Group’s MD, Glenn Rowatt) and has also worked directly for Network Rail, who benefited from his exceptional project management skills.

Mike’s relationship with RJ Power Group began in 2014, when he was asked to look at the business and offer advice on expansion strategies. This led to his being recruited last month as Business Development Director – coming full circle and working with Glenn again!

Mike is a huge advocate of safety and is involved alongside Network Rail with looking at the innovation of plant/equipment, materials and working practices. He is looking forward to dedicating his knowledge and experience to expanding RJ Power Group and taking it to the next level.

**Mike Wakeford,
Business Development Director**



HEALTH AND SAFETY AT THE HEART OF EVERYTHING WE DO



TRAINING

Training during the last couple of months has included PTS, Lookout, Level D and COSS Re-certs, Emergency 1st Aid, Pressure and Earth Electrode Testing, Commissioning and Testing, Small Tools/Abrasive Wheels, Confined Spaces and plenty of ICI Assessments, enabling staff to meet the new mandatory competency. In addition, Lead Auditor and Time Management courses have been completed.

Training arranged or planned includes OLEC, CSCS/ECS, EUSR, Scissor Lift, COSS Initial, SSOW Planning, and our HSQE Manager will shortly be looking at Environmental Awareness COSHH, Noise and HAVs Awareness and LOLER Appreciation.

SAFETY BUS

On Friday 20th May, the Network Rail Safety Bus visited our Horsham office and most of our site and operational staff attended interactive sessions presented by Owen Marsh on safety, including the Life Saving Rules and the New IMS system. This was a huge success and I am sure every attendee took away with them some valuable information.

Details of the event were published on the Southern Shield website and sent in hard copy to sites across the South East. With a wide circulation across IP Southern Principal Contractors and Network Rail, provides good exposure for brand RJ Power Group. Thank you to all those involved for making this a success.

MONTHLY MEETING

The RJ Power Group HSQE Monthly Meeting took place on 18th May. Two initiatives were endorsed in order to improve our current HSQE performance.

The first was the introduction of a formal Staff Suggestion Scheme. Each quarter, the suggestion considered to be the most beneficial to the company would receive a financial reward. (The details of the scheme are to be finalised.) The second is the formation of an HSQE Focus Group. This group would be led by site-based personnel and would seek to review and suggest ways we can improve on the things we currently do. (Again, more details will follow.)

A new General HSQE Inspection Form was also approved for use on RJ Power Group sites and will be issued formally at the beginning of June. In respect of our current HSQE performance, our overall accident trend information has improved considerably over the last couple of months. This is great news and a reflection on the professionalism of our workforce.



RJ POWER GROUP IN THE COMMUNITY

OUR GIFT TO SCHOOLS

We were delighted to donate a number of cable drums to St Wilfrid's Catholic Primary School, Sussex, a small community school in the Diocese of Arundel and Brighton.

Some of our specialists will be converting the drums into picnic tables for the children to enjoy in the summer time. What a great use of unwanted drums and a terrific way to improve the outside area for all the children to enjoy!

We also donated and delivered cable drums to the Wickbourne Family Centre in Sussex, to be enjoyed by children in the nursery in a similar way to those at St Wilfrid's.

Corporate social responsibility is at the heart of RJ Power Group's core values and we are continuing to develop ways of giving back to the communities in which we serve.



VALUES AT THE CORE

RJ Power Group have developed a new set of core values, which are at the very heart of who we are and what we do.

These values are an intrinsic part of our vision to become the infrastructure contracting partner of choice, for high voltage power systems in the UK.

We lead with safety, however, our other values are an equally important part of our business mission and corporate governance.

IN THE PRESS



In April, we gained a substantial number of column inches in the rail industry's leading publication, Rail Engineer. A double-page feature highlighted the issue surrounding the need for railway service providers to employ innovation to add value for their clients. Our HV Feeder project, between Stone Crossing and Ebbsfleet, was cited as a prime example of how we do this.

We always take a meticulous approach to planning; in this particular project, we commissioned works for a second unplanned HV Feeder over a single weekend possession to minimise disruption to the railway.

The article also credits our strengths in collaborating with other contractors and suppliers, and our willingness to understand the multi-faceted nature of major rail projects.

The publication was also pleased to note our upcoming graduate programme, which will be of great interest and benefit to the industry in the South of England. We are in the process of creating a platform, enabling aspiring professionals to join a company offering opportunities in both the rail and power sectors – with a bright future in prospect.



SAFETY

'Act safe, be safe, think safe' is inherent in our business culture. We have zero tolerance policy to safety.



QUALITY

We believe in delivering a high quality service, one that we are all proud of.



RESPECT

We have respect for our team, our partners and the areas in which we operate.



RELIABILITY

We believe in delivering on time and to budget without compromise.

RJ POWER GROUP

The High Voltage Network Provider

Unit 15, Lawson Hunt Industrial Park, Guildford Road,
Broadbridge Heath, Horsham, West Sussex, RH12 3JR.

Tel: 0845 034 1480 Email: info@rjpowergroup.co.uk

www.rjpowergroup.co.uk

